



## AgHub calls for a Chief Executive Officer (CEO)

AgHub, the first of its kind Agri Innovation Hub operating in a Hub & Spoke Model, is an incubator for supporting Agritech startups and entrepreneurs in Agriculture, Agribusiness & Rural Livelihoods. AgHub calls for a dynamic CEO with hands-on-experience in the areas of Agribusiness, Incubator operations, Startups nurturing and building the Agri Innovation Hub and the sustainability model of incubator.

- **Essential Qualification & Experience:**

(i) MBA specialized in Agribusiness Management or equivalent degree of two years post-graduation in Agribusiness Management

(ii) Working experience of 10+ Years in Agribusiness Industry & its sectors with a minimum five years' work experience in building, and managing an Agri incubator/ Accelerator/ Equity fund.

(iii) Proven track record of managing Incubator operations successfully, Business development, Team Management, Concept Selling, New Business initiatives, Accelerators, Innovation Bridges, Equity Fund Operations, Innovation and entrepreneurship development would be most ideal.

- **Desirable:** Candidates who have worked in the emerging sectors of Agribusiness, with a demonstrated experience in handling diverse business scenarios and wide exposure to different sectors of Agribusiness, Rural Entrepreneurship and FPOs. Experience in training, capacity building, teaching and guiding academic internships/ projects on entrepreneurship development, innovation management would be preferred.

The Age of the candidates should not exceed 40 years, as on 31<sup>st</sup> Dec 2020.

- **Key Functions of CEO at Ag Hub**
  - Building and Expansion of Innovation Hub & spokes
  - Overall Operations & Administration of Incubator
  - Build & Manage HR Plan & suitable professional manpower.
  - Team Management.
  - Rolling Out key programs and new Business initiatives
  - Network & Partnership Development.
  - Building Sustainability Plan & Fund Raising.
- **Roles & Responsibilities of CEO**



- Develop, Expand and Manage the first of its kind Agri innovation Hub at both Innovation Hub and Innovation Spokes.
- Overall day-to-day operations of the incubator as a Chief Administrator and oversee the operations
- Run business incubator through program design and program management for building and managing the pipeline of startups.
- Develop & Manage a network of Partners, Mentors and Business support service providers and other key stakeholders of the startup ecosystem
- Manage Diverse Incubator teams for various functions of the incubator including Incubation, Business & Entrepreneurship Development, Communication & Program Management, Admin & Finance, Fund Raising & Investments & Rural Entrepreneurship Development and other requisite teams depending on the expansion of the incubator.
- Build a Vibrant incubator for supporting entrepreneurs, students and scientists to build startups & promote entrepreneurship development among rural youth, women, rural innovators, FPOs etc.
- Create the culture of innovation and entrepreneurship among entrepreneurs, startups, innovators in Agribusiness and Allied sectors.
- Promote innovation and entrepreneurship among technology based startups, entrepreneurship among rural entrepreneurs, translational research amongst students and scientists along with the technology mentoring & technology validation of tech startups and technology licensing to the entrepreneurs.
- Design and Manage Customized Incubation-Acceleration and Innovation Challenges for Business development, mentoring & handholding of the startups at the Innovation Hub & promote translational Research amongst students and scientists.
- Design, promote and manage the promotion of rural entrepreneurship among rural youth, rural innovators, rural women and FPO's.
- To promote, network, attend & represent the incubator at various incubator events online including webinars, Panel discussions as well offline networking events and conferences & workshops related to innovation & entrepreneurship.
- Raise funds and build sustainability of the AgHub through various income, revenue based and equity based streams from various sources including grants, equity, incubation fees, sponsorships, CSR etc.
- Build suitable partnerships and long-term relationships with existing funding agencies by delivering the project KPI's and explore opportunities with potential donors.



- Keep track of the Incubation operations and overall progress and align the Key deliverables of the incubator towards its management, donors, clients and partners etc. and report project progress to Board and its donors on time.

**Designation, Reporting, Job Location, Nature of Engagement & Compensation**

- Designation: titled as “Chief Executive Officer (CEO).
    - Reporting to: Director/Chairman of AgHub Board.
  - Job location: Hyderabad (Requires travel as per Operational & Business requirements).
  - Nature of Engagement: Full time, Co-terminus position with AgHub.  
Compensation Band: Minimum Salary of 1,50,000/- INR, negotiable for highly deserving candidates as per job fit.
- How to Apply:
    - Share Resumes- Eligible Candidates may share their Resumes along with their detailed bio-data and carry copies of their qualifications and experience and one passport size photograph at [careers.aghub@gmail.com](mailto:careers.aghub@gmail.com)
    - Shortlisting of Resumes- Candidates would be shortlisted based on candidature and suitability for managing the rural innovation spokes of the incubator.
    - Personal Interview- Interview (Walk-in/ Online) would be held for the shortlisted candidates tentatively during second or third week of January, 2021. Shortlisted candidates for PI will be intimated through email.

\*No TA/DA is admissible for attending the interview. AgHub reserves the right to fill or not to fill the post mentioned above without assigning any reason(s).

**Note:**

- ✓ Canvassing in any form or bringing outside influence will disqualify the candidates for being considered for the position.
- ✓ All correspondence for interview will be sent via email only.

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